

Green Valley Recreation, Inc. CONSOLIDATED FINANCIAL STATEMENTS

The accompanying pages are the Financial Reports for March 31, 2020. The four statements

Statement of Financial Position.

This is also known as a Balance Sheet or the Statement of Net Assets.

Statement of Activities

Also known as an Income and Expense statement. This report shows the types of Income, the categories of expense and the unrealized Investment Market changes for the year to date. The bottom line in this report is the net for all the reserve accounts maintained by GVR.

Statement of Changes in Net Assets

This report displays the financial activity of the four reserves that make up the Net Assets of Green Valley Recreation. These reserves are:

Unrestricted - These net assets include the Fixed Assets (land, buildings and equipment), undesignated current assets less the current liabilities and deferreed revenue items.

Emergency - Designated by the Board of Directors, this reserve is held to provide liquidity when needed for operational emergencies.

Maint - Repair - Replacement - designated by the Board of Directors, this reserve is the accumulation of assets in support of the Reserve Study which is mandated for Common Interest Realty Associations like Green Valley Recreation. Annual amounts are budgeted and transferred into this reserve for the purposes of the name of this reserve.

Initiatives - This reserve is designated by the Board of Directors to help with the funding for new programs that evolve from member interests and demands. Innovation in programming enables GVR to respond to member expectations.

Investment Portfolios

This report displays the market values of investments at the beginning of the year, the dollar amounts of changes that occurred from January 1st to the date of the financial statements. The unrealized gain or loss on market value changes is shown on a separate line to result in the market value of investments as of the reporting month end. The investments related to each of the Reserves (Unrestricted and Designated) are included in separate columns.



Statement of Financial Position

As of Date: March 31, 2020 and Dec 31, 2019

			March 31, 2020				Dec 31, 2019	
			Total				Total	-
ASSETS								
Current Assets								
Cash/Cash Equivalents			1,260,453				2,505,270	
Accounts Receivable			468,653				221,922	
Prepaid Expenses			190,223				313,753	
Unamortized Deffered Compensation			336,538				-	
Designated Investments (Charles S./SBH) Emergency - Fund	701,052	(4)			880,329	(15)		
MRR - Fund	7,444,256	(1) (2)			7,055,756	(16)		
Initiatives - Fund	2,000,354				2,500,602	(17)		
Total Designated Investments (CS/SBK)		(4)		_	10,436,687	(18)		
Undesignated Invest. (JP Morgan)					3,274,640	(19)		
Investments			14,740,331	(6)	, ,	_	13,711,327	(20)
Total Current Assets			16,996,198			-	16,752,273	
Fixed Assets								
Contributed Fixed Assets			17,593,785				17,593,785	
Purchased fixed Assets			22,405,368			_	21,995,051	
Sub-Total			39,999,153				39,588,836	
Less - Accumulated Depreciation			(22,348,090)			_	(21,918,638)	
Net Fixed Assets			17,651,063	(7)		-	17,670,198	(21)
Total Assets			34,647,261			-	34,422,471	
LIABILITIES								
Current Liabilities								
Accounts Payable			356,107				494,370	
Deferred Dues & Fees			5,070,918				4,331,532	
Deferred Programs			49,959				285,935	
Compensation Liability			336,538			-		
Total Current Liabilities			5,813,523			-	5,111,837	
TOTAL NET ASSETS			28,833,738	(8)		=	29,310,635	(22)
NET ASSETS								
Temporarily Designated:								
Board Designated:								
Emergency			,	(9)			880,329	(23)
Maint - Repair - Replacement			, ,	(10)			7,055,756	(24)
Initiatives			2,000,354			-	2,500,602	(25)
Sub-Total			10,145,662	(12)			10,436,687	
Unrestricted Net Assets			19,164,973				18,539,950	
Net change Year-to-Date			(476,897)			-	- 10 500 055	
Unrestricted Net Assets			18,688,076	(14)		-	18,539,950	
TOTAL NET ASSETS			28,833,738			=	28,976,637	



Green Valley Recreation, Inc. Summary Statement of Activities

3 month period ending March 31, 2020

		Actual	Budget to Date	%
REVENUES:				
Member Dues	\$	1,687,935	\$ 1,679,281	0.5%
Life Care, Guest Cards, Transfer, Tenant & Add'l Card Fees	•	249,345	249,213	0.1%
New Member Capital/Initial Fees		663,566	609,424	8.9%
Recreation Income		343,102	445,297	(22.9%)
Cell Tower Lease / Advertising Income		57,305	34,507	66.1%
Investment Income/Realized Gains		84,961	89,551	(5.1%)
Other Income		72,621	71,746	1.2%
Total Revenues		3,158,836	3,179,019	(0.6%)
EXPENSES:				
Facilities & Equipment		868,973	990,578	12.3%
Personnel		1,165,660	1,077,599	(8.2%)
Program		367,349	468,910	21.7%
Communications		48,807	38,106	(28.1%)
Operations		123,056	146,663	16.1%
Corporate Expenses		176,818	211,226	16.3%
Total Expenses		2,750,664	2,933,083	6.2%
Net Change in Net Assets from Operations		408,172	245,936	66.0%
From Investment Activity:				
Net Unrealized Market Value Change		(885,069) (26)		
Net Excess (Deficiency) GVR (All Reserves)	\$	(476,897) (27)	245,936	



Green Valley Recreation, Inc. Summary Statement of Activities

YTD Period: 3 month period ending March 31, 2020

FY Budget Period: Jan 1, 2020 - Dec 31, 2020

		YEAR COMPAR	ISON		BUDGET COMPARISON				Fiscal Year Remain		
	2019 YTD Actual	2020 YTD Actual	Year to Year Variance	<u>%</u>	YTD Actual	YTD Budget	YTD Variance	%	Budget	FY Budget	
Revenue	Actual	Actual	variance	<u>70</u>	Actual	Budget	variance	_/0_			
Member Dues	1,680,005	1,687,935	7,931	0%	1,687,935	1,679,281	8,654	1%	6,717,125	5,029,190	
LC,Trans., Crd Fees.	299,415	249,345	(50,069)	(17%)	249,345	249,213	133	0%	618,000	368,655	
Capital Revenue	539,483	663,566	124,083	23%	663,566	609,424	54,142	9%	2,535,200	1,871,634	
Programs Instructional	145,746 218,851	132,505 210,597	(13,241) (8,254)	(9%) (4%)	132,505 210,597	199,589 245,708	(67,084) (35,111)	(34%) (14%)	336,000 460,000	203,495 249,403	
Recreational Revenue	364,598	343,102	(21,495)	(6%)	343,102	445,297	(102,195)	(23%)	796,000	452,898	
Investment Income	78,030	84,961	6,931	9%	84,961	89,551	(4,590)	(5%)	377,651	292,690	
Advertising Income	26,961	47,096	20,135	75%	47,096	25,008	22,088	88%	110,000	62,904	
Cell Tower Lease Inc.	10,090	10,210	120	1%	10,210	9,499	711	7%	36,000	25,791	
Comm. Revenue	37,051	57,305	20,255	55%	57,305	34,507	22,798	66%	146,000	88,695	
Other Income	50,851	51,805	953	2%	51,805	57,389	(5,584)	(10%)	100,500	48,695	
Facility Rent	10,471	20,817	10,345	99%	20,817	14,357	6,459	45%	100,000	79,183	
Marketing Events	´-	· -	-		· -	· -	-	0%	3,000	3,000	
Other Revenue	61,323	72,621	11,299	18%	72,621	71,746	875	1%	203,500	130,879	
Total Revenue	3,059,903	3,158,836	98,933	3%	3,158,836	3,179,019	(20,183)	(1%)	11,393,476	8,234,640	
Expenses											
Major ProjRep. & Maint.	253,064	52,404	200,660	79%	52,404	77,398	24,994	32%	265,148	212,745	
Facility Maintenance	35,301	92,702	(57,401)	(163%)	92,702	116,913	24,211	21%	704,554	611,852	
Fees & Assessments	5,837	(5,534)	11,371	195%	(5,534)	8,020	13,554	169%	78,716	84,250	
Utilities	270,683	254,042	16,642	6%	254,042	281,095	27,053	10%	892,031	637,989	
Depreciation	397,753	429,452	(31,700)	(8%)	429,452	435,539	6,087	1%	1,869,644	1,440,191	
Furniture & Equipment	64,325	29,251	35,073	55%	29,251	37,592	8,340	22%	264,764	235,513	
Vehicles	51,661	16,656	35,004	68%	16,656	34,022	17,366	51%	73,624	56,968	
Facilities & Equipment	1,078,623	868,973	209,650	19%	868,973	990,578	121,605	12%	4,148,481	3,279,508	
Wages, Benfts., PR Exp.	1,077,505	1,157,537	(80,032)	(7%)	1,157,537	1,065,351	(92,186)	(9%)	4,616,520	3,458,983	
Conferences & Training	8,680	8,123	558	6%	8,123	12,248	4,126	34%	88,000	79,877	
Personnel	1,086,185	1,165,660	(79,475)	(7%)	1,165,660	1,077,599	(88,061)	(8%)	4,704,520	3,538,860	
Food & Catering	11,261	11,576	(316)	(3%)	11,576	14,967	3,390	23%	45,031	33,455	
Recreation Contracts	301,082	298,353	2,728	1%	298,353	375,729	77,375	21%	632,750	334,397	
Bank & Credit Card Fees	63,411	57,419	5,992	9%	57,419	78,215	20,795	27%	96,146	38,726	
Program	375,754	367,349	8,404	2%	367,349	468,910	101,561	22%	773,927	406,577	
Communications	25,390	25,120	270	1%	25,120	24,374	(746)	(3%)	104,149	79,030	
Printing	19,439	23,058	(3,619)	(19%)	23,058	13,733	(9,325)	(68%)	94,497	71,439	
Advertising	-	630	(630)	0%	630		(630)	0%	5,000	4,370	
Communications	44,829	48,807	(3,979)	(9%)	48,807	38,106	(10,701)	(28%)	203,646	154,839	
Supplies	67,246	56,473	10,773	16%	56,473	87,529	31,056	35%	344,127	287,654	
Postage	7,497	7,948	(451)	(6%)	7,948	4,009	(3,939)	(98%)	18,500	10,552	
Dues & Subscriptions	3,704	3,403	301	8%	3,403	2,846	(557)	(20%)	8,102	4,699	
Travel & Entertainment	1,643	4,768	(3,125)		4,768	2,666	(2,102)	(79%)	16,580	11,812	
Other Operating Expense	9,999	50,465	(40,466)	(405%)	50,465	49,614	(851)	(2%)	178,260	127,795	
Operations	90,089	123,056	(32,967)	(37%)	123,056	146,663	23,607	16%	565,568	442,512	
Information Technology	27,081	14,314	12,767	47%	14,314	24,858	10,544	42%	114,900	100,586	
Professional Fees	93,971	82,997	10,973	12%	82,997	124,572	41,575	33%	311,749	228,751	
Commercial Insurance	52,838	79,506	(26,668)	(50%)	79,506	55,796	(23,711)	(42%)	280,000	200,494	
Taxes		-	-	0%	_	-	-	0%	18,000	18,000	
Provision for Bad Debt Corporate Expenses	6,000 179,890	176,818	6,000 3,072	100% 2%	176,818	6,000 211,226	6,000 34,408	100% 16%	24,000 748,649	24,000 571,831	
Expenses	2,855,369	2,750,664	104,705	4%	2,750,664	2,933,083	182,419	6%	11,144,791	8,394,127	
Orace cumulus/Dav. Est.	204 524	400 170	202.622	40001	400 173	245.026	400.000	0521	240.605	- (4=0.45=)	
Gross surplus(Rev-Exp)	204,534 298,581	408,172	203,638	100%	408,172	245,936	162,236 (885,069)	66%	248,685	(159,487) 885,069	
Unrea. Gain/Loss on Invest. Net from Operations		(885,069)	(1,183,649)	(40=0/)	(885,069)	24E 026		(00.49/)	7/10 605	-	
ivet nom Operations	503,114	(476,897)	(980,011)	(195%)	(476,897)	245,936	(722,833)	(294%)	248,685	725,582	



Cash Basis Statement by Fund

YTD Period: 3 month period ending March 31, 2020 FY Budget Period: Jan 1, 2020 - Dec 31, 2020

		i i buugeti	eriou. Jan	1, 2020 - Dec	31, 2020			
	Operations	Inittiativs	MRR	Emergency	Consolidated	YTD Budget	YTD Variance	%
	2020	2020	2020	2020	2020	2020	Variance	
Revenue								
Member Dues	1,687,935	-	-	-	1,687,935	1,679,281	8,654	1%
LC,Trans., Crd Fees.	249,345	-	-	-	249,345	249,213	133	0%
Capital Revenue	663,566	-	-	-	663,566	609,424	54,142	9%
Membership Revenue	2,600,847	-	-	-	2,600,847	2,537,918	62,929	2%
Programs	132,505	_	_	_	132,505	199,589	(67,084)	(34%
Instructional	210,597	_	_	_	210,597	245,708	(35,111)	(14%
Recreational Revenue	343,102	-	-	-	343,102	445,297	(102,195)	(23%
nvestment Income	17,098	20,624	47,153	3,269	88,144	89,551	(1,407)	(2%
		20,024	47,133	3,203				88%
Advertising Income	47,096	-	-	-	47,096	25,008	22,088 711	7%
Cell Tower Lease Inc. Comm. Revenue	10,210 57,305	-	-	-	10,210 57,305	9,499 34,507	22,798	66%
	· · · · · · · · · · · · · · · · · · ·				<u> </u>			
Other Income	51,805	-	-	-	51,805	57,389	(5,584)	(10%
Facility Rent/Leases	20,817	-	-	-	20,817	14,357	6,459	45% 0%
Marketing Events	- 72 621	-	-	-	72 621	- 71 746	- 075	1%
Other Revenue	72,621		-	-	72,621	71,746	875	
otal Operating Revenue	3,090,973	20,624	47,153	3,269	3,162,020	3,179,019	(17,000)	(1%
Transfer to Initiatives	-	-	_	-	-	-	_	
Transfer to MRR	(1,005,942)	-	1,005,942	-	-	-	-	
Transfer to Emergency	<u> </u>	<u> </u>	<u> </u>					
Total Transfers to Reserves	(1,005,942)	-	1,005,942	-	-	-	-	
Total Revenue Available	2,085,031	20,624	1,053,095	3,269	3,162,020	3,179,019	(17,000)	(1%
Expenses		·		<u> </u>	<u> </u>			
Major ProjRep. & Maint.	52,404	_	_	_	52,404	77,398	24,994	329
Facility Maintenance	43,167	_	49,535	_	92,702	116,913	24,211	219
Fees & Assessments	(5,534)	_	-	-	(5,534)	8,020	13,554	169
Utilities	254,042	-	-	-	254,042	281,095	27,053	109
Depreciation	-	-	-	-	-	-	-	0%
Furniture & Equipment	29,251	-	-	-	29,251	37,592	8,340	229
Vehicles	16,656	-	-	-	16,656	34,022	17,366	519
Facilities & Equipment	389,986	-	49,535	-	439,521	555,039	115,519	219
Wages, Benfts., PR Exp.	1,268,565	-	-	-	1,268,565	1,065,351	(203,214)	(19%
Conferences & Training	8,123	-	-	-	8,123	12,248	4,126	349
Personnel	1,276,688	-	-	-	1,276,688	1,077,599	(199,089)	(18%
Food & Catering	11,576	-	-	-	11,576	14,967	3,390	23%
Recreation Contracts	298,353	-	-	-	298,353	375,729	77,375	219
Bank & Credit Card Fees	57,419	-	-	-	57,419	78,215	20,795	279
Program	367,349	-	-	-	367,349	468,910	101,561	229
Communications	25,120	-	-	-	25,120	24,374	(746)	(3%
Printing	23,058	-	-	-	23,058	13,733	(9,325)	(68%
Advertising	630	-	-	-	630	-	(630)	0%
Communications	48,807	-	-	-	48,807	38,106	(10,701)	(289
Supplies	56,473	-	-	-	56,473	87,529	31,056	35%
Postage	7,948	-	-	-	7,948	4,009	(3,939)	(98%
Dues & Subscriptions	3,403	-	-	-	3,403	2,846	(557)	(20%
Travel & Entertainment	4,768	-	-	-	4,768	2,666	(2,102)	(79%
Other Operating Expense	33,357	4,258	11,583	1,267	50,465	49,614	(851)	(2%
Operations	105,949	4,258	11,583	1,267	123,056	146,663	23,607	169
Information Technology	14,314	-	-	-	14,314	24,858	10,544	429
Professional Fees	82,997	-	-	-	82,997	124,572	41,575	339
Commercial Insurance	79,506	-	-	-	79,506	55,796	(23,711)	(429
Taxes	-	-	-	-	-	-	-	0%
Provision for Bad Debt Corporate Expenses	176,818	-	-	<u>-</u>	- 176,818	205,226	28,408	0% 149
					· · · · · · · · · · · · · · · · · · ·		-	
Fotal Operating Expenses	2,365,597	4,258	61,118	1,267	2,432,240	2,491,544	59,304	2%
Construction in Progress	(130,318)	376,950	(34,631)	-	212,001			
Clubs Capital Projects	-	-	-	-	-	21,500	21,500	100
Non-Reserve Capital Projects	22,722	-	-	-	22,722	76,350	53,628	709
Initiatives	-	-	-	-	-	181,250	181,250	100
MRR	-	-	175,594	-	175,594	192,036	16,441	9%
Emergency Total Capital Expanditures	(107 596)	276 950	1/0 063	<u>-</u>	410 217	- 471 126	- 60 919	139
Total Capital Expenditures	(107,596)	376,950	140,963	-	410,317	471,136	60,818	
Total All Cash Outflows	2,258,001	381,208	202,081	1,267	2,842,557	2,962,680	120,123	4%
Net Cash Flow	(172,970)	(360,584)	851,014	2,002	319,463	216,339	(103,123)	(48%

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Statement of Changes in Net Assets

As of Date: March 31, 2020 and Dec 31, 2019

		<u>Unrestricted</u>		Emergency Reserve Fund	Maint - Repair - Replacement Reserve Fund	Initiatives Reserve Fund
	Totals	Unrestricted	Fixed Assets		Neserve r una	
Net change in net assets-GVR	\$ (476,897) (13)	(476,897)	-	-	-	-
Transfers between unrestricted and reserves:						
Reserve Study Allocation	0	-	-	-	-	-
Principal Transfers	0	(1,005,942)	-	-	1,005,942	-
Depreciation	0	429,452	(429,452)	-	-	_
Purchase of Fixed Assets	0	(410,317)	`410,317 [′]	-	(34,631)	376,950
Withdrawals	0	662,905	· -	(15,000)	(178,152)	(469,753)
Allocations of Net Change components:						
Investment income	0	(71,046)	-	3,269	47,153	20,624
Investment Expenses	0	17,108	-	(1,267)	(11,583)	(4,258)
Unrealized Gains (Losses) on Market	0	688,000	-	(166,279)	(474,859)	(46,862)
Repairs and replacements	0	, -		, ,	, ,	
Net Change to March 31, 2020	(476,897) (13)	(166,737)	(19,135)	(179,277)	353,869	(123,298)
Net Assets at, Dec 31, 2019	29,310,635 (22)	1,203,749	17,670,198 (21)	880,329 (23)	7,055,756 (24)	2,500,602 (25)
Net Assets as at, March 31, 2020	\$ 28,833,738 (8)	1,037,012	17,651,063 (7)	701,052 (9)	7,444,256 (10)	2,000,354 (11)
		40.000			10 117 000	

Footnotes refer to Statement of Financial Position and Statement of Activities

18,688,076

(14)

10,145,662 (4)



Investment Portfolios Changes and Market Values

Beginning of Year and Curent Month End

	Totals	Unrestricted	Emergency Reserve Fund	Maint - Repair - Replace Reserve Fund	Initiatives Reserve Fund
Balance Dec 31, 2019 (at Market)	\$ 13,711,327 (20)	3,274,640 (19)	880,329 (15)	7,055,756 (16)	2,500,602 (17)
Changes since Jan 1, 2019:					
Principal additions	2,505,942	1,500,000	-	1,005,942	-
Investment income	88,144	17,098	3,269	47,153	20,624
Withdrawals	(662,905)	-	(15,000)	(178,152)	(469,753)
Investment Expenses	(17,108)	-	(1,267)	(11,583)	(4,258)
Net Change for 3 Months	1,914,073	1,517,098	(12,998)	863,359	(453,386)
Balance before Market Change at March 31, 2020	15,625,400	4,791,738	867,331	7,919,115	2,047,216
3 months Change in Unrealized Gain/(Loss)	(885,069) (26)	(197,069)	(166,279)	(474,859)	(46,862)
Balance at March 31, 2020 (at Market)	\$ 14,740,331 (6)	4,594,669 (5)	701,052 (1)	7,444,256 (2)	2,000,354 (3)

Footnotes refer to Statement of Financial Position and Statement of Activities

10,145,662 (12)